

## **-AGENDA – FINANCE AND DEVELOPMENT COMMITTEE**

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**SUNY SULLIVAN**

**Tuesday, September 13, 2022 3:30pm**

**FARROW FAMILY FOUNDATION BOARD & CONFERENCE ROOM**

1. Call to Order
2. Action Items:
  - a. Approval of July 19, 2022 Minutes
3. Discussion Items:
  - a. Fall Enrollment
  - b. Financial Statements
  - c. Additional Funding Opportunities
  - d. Update on Health Insurance

4. Executive Session

*Executive sessions are held for purposes of discussing proposed or pending current litigation, the medical, financial, credit or employment history of a particular person or corporation, or matters leading to the appointment, employment, promotion, demotion, discipline, suspension, dismissal or removal of a particular person or corporation.*

5. Adjournment

**MEETING OF THE SULLIVAN COUNTY COMMUNITY  
COLLEGE BOARD OF TRUSTEES FINANCE COMMITTEE  
MINUTES  
July 21, 2022  
Farrow Board Room**

**MEMBERS PRESENT:** P. Guenther, Chair, N. Hackett (via Video Conference), S. Jaffe, S. Drobysch

**ALSO PRESENT:** J. Quaintance

**ABSENT WAS:** K. Baker

P. Guenther asked J. Quaintance to chair the meeting, J. Quaintance called the meeting to order at 2:36pm.

**1. Action Items:**

**Approval of Minutes from the March 15, 2022 Finance Committee meeting:**

**Motion by S. Drobysch to approve the minutes of the March 15, 2021 meeting, seconded by S. Jaffe  
Motion carried.**

Vote:	P. Guenther	yes
	N. Hackett	yes
	S. Drobysch	yes
	S. Jaffe	yes

**2. Discussion Items:**

a. Fall Enrollment

J. Quaintance Reported

- AFFTE is down from this time last year, we are currently at 271 AAFTE and our Fall goal is 531 AAFTE.
- New recruiter has been hired
- Volunteers across campus are assisting in calling students to encourage them to enroll and register
- New baseball coach has done a great job in recruiting baseball players

b. Financial Statements:

J. Quaintance reviewed the Financial Statements with the committee.

- Discussions regarding changing retiree benefits by increasing the years of service and age in which you can retire as a way to help save the college money.
- Student AR is 2.7 million dollars.
- Governor Hochul no longer allows SUNY colleges to withhold transcripts for nonpayment. Withholding transcripts helped us collect debt owed to the college in the past, but is no longer permitted.
- Implementing new Student Billing policies that cancel students schedules for non-payment.
- Working with Jenzabar Consultants to stream line processes.
- Exploring the possibility of outsourcing certain functions of the college.

- Exploring alternative health care carrier for current employees and retirees.

J. Quaintance provided two additional updates. He reported that there are currently 50 applicants for the Sullivan Promise scholarship.

He also reported that the county approved a resolution to build a sports complex on campus that will include a swimming pool and indoor track. We are working on the details and will put out an RFP for a business plan and design.

### **3. Executive Session**

**There was no need for an Executive Session.**

### **4. Adjournment**

**Motion by S. Jaffe to adjourn the meeting at 3:26pm, seconded by S. Drobysh and passed.**

Vote:	P. Guenther	yes
	N. Hackett	yes
	S. Drobysh	yes
	S. Jaffe	yes

Submitted by P. Guenther, Finance Committee Chair

Recorded by M. Caycho